

Illinois Department of Commerce and Economic Opportunity

Small Business Office Report for July

	July	CY07	FY08	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	3,107	21,172	3,107	614,727	181,702
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	829	3,875	829	174,960	30,142
SBDC Counseling Hours: (One time)	1,472	12,023	1,472	222,379	68,988
SBDC Clients Counseled: (Continuous)	413	3,001	413	94,937	23,656
SBDC Counseling Hours: (Continuous)	2,370	32,983	2,370	749,983	267,641
Total SBDC Clients Counseled:	1,242	6,876	1,242	269,897	53,798
Total SBDC Counseling Hours:	3,842	45,006	3,842	972,362	336,629
Average Hours Per Case:	3.09	6.55	3.09	3.60	
SBDC Training Attendees:	993	9,693	993	285,937	97,975
Minority Clients Counseled: (all sessions)	312	1,921	312	41,796	13,778
Minority Training Attendees:	119	1,971	119	49,462	16,156
Women Clients Counseled: (all sessions)	452	2,539	452	75,613	19,875
Women Training Attendees:	307	3,883	307	112,487	35,601
Procurement Technical Assistance Centers					
PTAC Clients Counseled	392	1,462	392	9,966	8,622
Initial PTAC Counseling Sessions	42	323	42	17,354	2,825
All PTAC Counseling Sessions	648	4,993	648	36,427	28,558
Total PTAC Counseling Hours:	733	6,460	733	49,436	39,576
Average Hours Per Case:	2	4	2		23
Total PTAC Clients Trained:	438	2,818	438	31,573	18,482
Minority Businesses Counseled: (all sessions)	223	1,530	223	30,827	7,425
Women Businesses Counseled: (all sessions)	306	1,862	306	34,291	10,096
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	250	2,188	250	61,285	14,655
SBDC Jobs Retained:	282	4,227	282	77,805	23,246
SBDC Total Loans Secured:	28	296	28	8,017	2,143
SBDC Loan Dollars Assisted: \$	\$6,438,000	\$54,186,994	\$6,438,000	\$1,359,866,697	\$402,876,605
SBDC Total Non Debt Financing:	20	334	20	3,098	2,454
SBDC Non Debt Financing: \$	\$6,663,289	\$26,570,174	\$6,663,289	\$280,602,287	\$202,892,086
SBDC New Business Starts:	8	187	8	9,405	1,785
SBDC Existing Business Expansions:	12	116	12	3,623	772
PTAC Jobs Created:	11	606	11	9,951	3,217
PTAC Jobs Retained:	1,185	1,999	1,185	30,610	9,331
PTAC Contracts Assisted:	111	1,431	111	42,126	10,998
PTAC Contract \$ Assisted:	\$7,887,886	\$272,293,931	\$7,887,886	\$4,981,333,914	\$2,241,970,814
ITC Sales Assisted: \$	\$22,000,000	\$102,668,313	\$22,000,000	\$914,593,635	\$511,665,309
NOC Sales Assisted: \$	\$12,300,000	\$40,106,765	\$12,300,000	\$328,580,900	\$227,280,731
First Stop:					
Start up Kits:	245	2,334	245	75,361	24,846
Regulatory / Assistance Information:	1,051	8,558	1,051	178,667	83,482
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	29	234	29	8,689	1,780
Draft Regulations Commented On:	6	57	6	1,147	430
Environmental Assistance Program:					
Total Businesses Assisted:	34	835	34	113,593	6,905
Total Helpline Calls Received:	26	305	26	10,470	3,388

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Breakdown of Funding Sources

	July	CY07	FY08	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
ITC Clients Counseled:(One Time)	75	191	75	3,132	1,503
ITC Clients Counseled: (Continuous)	73	270	73	4,990	2,100
Total ITC Clients Counseled:	148	461	148	8,893	3,603
Total ITC Counseling Hours:	434	4,132	434	44,426	32,535
Average Hours Per Case	3	9	3		46
ITC Clients Trained:	0	131	0	10,988	3,687
Minority Clients Counseled: (all sessions)	8	29	8	469	358
Women Clients Counseled: (all sessions)	17	63	17	592	448
ITC Jobs Created	13	173	13	791	546
ITC Jobs Retained	22	229	22	1,991	995
Nafta Opportunity Trade Center Clients Served:					
NOC Clients Counseled:(One Time)	32	99	32	1,240	712
NOC Clients Counseled: (Continuous)	23	109	23	1,909	1,075
Total NOC Clients Counseled:	55	208	55	3,149	1,787
Total NOC Counseling Hours:	104	2,340	104	18,977	15,436
Average Hours Per Case	2	11	2		46
NOC Clients Trained:	0	110	0	4,715	3,501
Minority Clients Counseled: (all sessions)	2	10	2	123	96
Women Clients Counseled: (all sessions)	4	27	4	286	224
NOC Jobs Created	0	178	0	545	492
NOC Jobs Retained	0	550	0	2,054	1,598
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	0	17	0	249	180
Day Care Clients Counseled: (Continuous)	0	0	0	157	86
Total Day Care Clients Counseled	0	17	0	406	266
Total Day Care Counseling Hours	0	87	0	1,247	794
Average Hours Per Case	0	0	#DIV/0!	3	8
Day Care Clients Trained	33	483	33	4,801	3,419
Minority Clients Counseled (all sessions)	0	13	0	234	156
Women Clients Counseled (all sessions)	0	15	0	353	219
Entrepreneurship Center Clients Served					
EC Clients Assisted	35	223	35	6,521	6,521
EC Clients # of Challenge Grants	0	44	0	498	498
EC Clients \$ Vallue of Challenge Grants	\$0	\$278,000	\$0	\$2,703,327	\$2,703,327
EC Clients Capital Leveraged	\$0	\$2,283,000	\$0	\$269,592,689	\$269,592,689
EC Clients Jobs Created	2	80	2	5,040	5,040
EC Clients Jobs Retained	14	44	14	5,822	5,822